

NCCIC Is a Service of the Child Care Bureau

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ACTIVITY: COACHING
ASKING THE RIGHT QUESTIONS AT THE RIGHT TIME TO
MOVE PARTNERSHIPS FORWARD
ROLE PLAY DIRECTIONS

1. Divide participants into small groups. Ask each group to designate one person to be the “leader coach” who will ask questions to move the partnership forward. The others in the group will be the “partners.”
2. Ask each group to refer to the *Coaching Asking the Right Questions at the Right Time to Move Partnerships Forward* handout and choose one of the following question types:
 - Discovery Questions
 - Evocative Questions
 - Forward Action Questions
3. Ask each group to look at the *Coaching Asking the Right Questions at the Right Time to Move Partnerships Forward* handout and read together the situation associated with the question type that group has chosen.
4. Instruct the leader coach to practice coaching by asking one or two questions from the type the group chooses. Others in the group should engage in a conversation based on the questions.
5. If time allows, have the group switch roles and/or choose a new situation and question type.
6. Once the groups have practiced asking questions, have them discuss the following:
 - What happened?
 - What did you learn?
 - How does this relate to your experience?
 - What is the ***Take-Away Message*** for you?